



New Castle, PA – January 4, 2010

RecordFusion, LP, a leading provider of end-to-end records management solutions, has implemented its **CountyFusion™** system in the **Lancaster County, PA, Recorder of Deeds Office**, **including the first self-service recording KIOSK in a County Office in the United States.**

Pursuant to a contract awarded by Lancaster County earlier in the year, in the fourth quarter of 2009, RecordFusion completed installation of its CountyFusion™ solution in the Lancaster County, PA Recorder of Deeds Office. Among the multiple customizable workflows available with the CountyFusion™ solution, the Lancaster Recorder elected to install a self-service recording KIOSK that enables customers to scan documents for recording and remit recording fees using the KIOSK's scanner and intuitive CountyFusion application. Upon submitting a document for recording with the self-service KIOSK, the original document is immediately returned to the customer, and an electronic image of the scanned document is placed in a queue for entry into the County's official records, eliminating the need for the Recorder's Office's staff to handle paper documents.

All documents submitted to the Recorder's Office, whether via the self-service KIOSK, the mail, the recording counter, or eRecording, are date/time stamped and placed into a central recording queue for entry into the County's official records, which is viewable to the public on a wide screen monitor in the Recorder's Office, allowing each customer to determine the exact order in which documents are to be officially recorded. Once documents submitted via the self-service KIOSK are accepted for recording, a copy of the document is automatically emailed to the customer, usually within one hour of the initial submission to the KIOSK.

The increased efficiencies provided by the self-service KIOSK benefit both the Recorder's Office and its customers, and were an important factor in the Lancaster County Recorder's decision to upgrade its system to the CountyFusion™ solution. While the Recorder's staff is still available to interact directly with customers at the counter and to provide assistance with the KIOSK when necessary, the KIOSK's automated workflow allows the staff to spend less time handling paper documents and more time focusing on customer

service and ensuring that documents are entered into the County's official records as quickly and accurately as possible. Customer response to the KIOSK has been immediate and unanimously positive.

RecordFusion's President, Bill Welge, said: "While we are very proud to offer Lancaster County the first self-service recording KIOSK in a County Office in the United States, we are most proud to offer one of the most advanced Green recording solutions in the country. RecordFusion consistently solicits customer feedback to keep abreast of our customers' ever-evolving needs. Through periodic releases of updates to the CountyFusion™ software and by keeping a constant eye on the latest technologies, our self-service KIOSK – and our solution as a whole – will only get better!"

About RecordFusion

RecordFusion helps county government and commercial offices transform their land and records management and storage operations with customized technology solutions. Services include state-of-the-art imaging and indexing, records management software, disaster recovery, and proprietary redaction and eRecording technology. RecordFusion brings decades of experience in digital land records management to every county implementation. Learn more by visiting www.RecordFusion.com or by contacting Sookie Pyo at (877) 338-7166.